GACIC Events

Please find our 2019 event calendar [here](#).

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GACIC News

**Our last workshops:**

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### Legal Workshop: VAT Laws & Regulations

- **Date:** 19th March 2019
- **Time:** 09 am – 12:30 pm
- **Location:** The German-Arab Chamber Premises, Nefertiti conference room
- **Language:** Mostly in Arabic
- **Fees:** Participation is free for members
- **Speaker:** Salma El Kadeem, Business Development Manager, ECOVIS, ElKadeem & CO.
- **Topic Covered:** VAT Laws & Regulations
- **Workshop head:** Hazem Kassem, Managing Director, Axcell Financial Advisory

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- Business Partners Search
- Publications and Public Relations
- Pro Recognition of Qualifications
- Recruitment Services
- Training Services
- Business Visa Support
- Blue Sky Business Travel
- Workshops

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Become a Member

Ms. Shirin Morgan
Head of Membership Administration Department
Tel.: (+202) 3333 8465 | Fax.: (+202) 3336 8026
shirin.morgan@ahk-mena.com

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E-newsletter | April 2019
Research & Development Workshop: Compensation and Benefits Challenges and Best Practices

Date: Tuesday 26 March 2019  
Time: 9 am - 11:30 am  
Location: The German-Arab Chamber Premises, Nefertiti conference room  
Language: Arabic  
Fees: Participation is free for members  
Speakers:  
• Dr. Ayman Elshibiny, (Director General of Research) Bio-medical sciences  
• Dr. Mustafa Mousa Energy, Environment and Renewable Energy (Electrical/Mechanical)  
• Dr. Mahmoud Abdabouh, Energy, Environment and Renewable Energy (Electrical/Mechanical)  
• Dr. Alkordy, Material Sciences Nanotechnology  
Topic Covered: Collaboration Opportunities between Industry and Zewail City of Science and Technology.

GACIC Announcements

<table>
<thead>
<tr>
<th>Month</th>
<th>Topic</th>
<th>Language</th>
<th>Duration</th>
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</thead>
<tbody>
<tr>
<td>April</td>
<td>Exporting Diploma</td>
<td>English &amp; Arabic</td>
<td>8 days</td>
</tr>
<tr>
<td>1-23</td>
<td>Power Presenter</td>
<td>English &amp; Arabic</td>
<td>2 days</td>
</tr>
<tr>
<td>7 &amp; 8</td>
<td>Innovation Training</td>
<td>English</td>
<td>2 days</td>
</tr>
<tr>
<td>14 &amp; 15</td>
<td>Middle Management Track</td>
<td>English</td>
<td>5 days</td>
</tr>
<tr>
<td>3 &amp; 4</td>
<td>Power Of Influence</td>
<td>English &amp; Arabic</td>
<td>2 days</td>
</tr>
<tr>
<td>14 &amp; 15</td>
<td>Public Relations Program</td>
<td>English &amp; Arabic</td>
<td>2 days</td>
</tr>
<tr>
<td>23 &amp; 24</td>
<td>Export Subsidy and drawback</td>
<td>Arabic</td>
<td>2 days</td>
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</tbody>
</table>
Trade Fairs

Upcoming International Trade Fairs 2019

<table>
<thead>
<tr>
<th>Trade Fairs</th>
<th>Location</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bauma</td>
<td>Munich</td>
<td>8-11 April 2019</td>
</tr>
<tr>
<td>Dmea</td>
<td>Berlin</td>
<td>9-11 April 2019</td>
</tr>
<tr>
<td>euwend-coffeena</td>
<td>Cologne</td>
<td>9-11 May 2019</td>
</tr>
<tr>
<td>Intersolar</td>
<td>Munich</td>
<td>15-17 May 2019</td>
</tr>
<tr>
<td>Labvolution</td>
<td>Hannover</td>
<td>21-23 May 2019</td>
</tr>
<tr>
<td>Interzum</td>
<td>Koeln</td>
<td>21-23 May 2019</td>
</tr>
<tr>
<td>Ligna</td>
<td>Hannover</td>
<td>27-31 May 2019</td>
</tr>
<tr>
<td>China Fruit Logistica</td>
<td>Shanghai</td>
<td>29-31 May 2019</td>
</tr>
<tr>
<td>Transport Logistic</td>
<td>Munich</td>
<td>4-7 June 2019</td>
</tr>
<tr>
<td>Bauma Russia</td>
<td>Moscow</td>
<td>4-7 June 2019</td>
</tr>
<tr>
<td>GMTN</td>
<td>Duesseldorf</td>
<td>25-29 June 2019</td>
</tr>
</tbody>
</table>

EXCHANGE RATES

Average Client Rate in EGP
04 April 2019

<table>
<thead>
<tr>
<th>Currency</th>
<th>Sell</th>
<th>Buy</th>
</tr>
</thead>
<tbody>
<tr>
<td>$</td>
<td>17.3756</td>
<td>17.2756</td>
</tr>
<tr>
<td>€</td>
<td>19.5249</td>
<td>19.4039</td>
</tr>
</tbody>
</table>

Source: Central Bank of Egypt (CBE)

The New Version of AUMA Guide 2019 is OUT
Get your Free Arabic Copy NOW!

AUMA 2019 – 2020

Includes the dates of international and national trade fairs in Germany sorted alphabetically, chronologically and by industry for 2019-2020

Contact the Trade Fairs Department
IDS 2019: Leading Global Trade Fair of the Dental Industry
Underlines its Outstanding Position
12-16 March 2019
Cologne, Germany

IDS 2019, which came to an end in Cologne on 16 March 2019 after five days, more than fulfilled the high expectations of the international industry.

With 2,327 companies from 64 countries, the number of exhibitors rose once again by good twenty suppliers. They came together with over 160,000 trade visitors from 166 countries.

At the same time, the exhibition space expanded by over four percent up to 170,000 m².

This year two Egyptian companies (Swiss Egyptian Co. Sesic – Mogassam LLC) took part in IDS 2019.

For more information about IDS please visit: https://english.ids-cologne.de/
Telephone: 02 33338456/7/8/9/60 | Fax: 02 33368722 | Email: messeberlin.egypt@ahk-mena.com
Address: 21 Soliman Alaa St., off Jameat El Dowal, Mohandessin, Giza
Trade Fairs in Germany:

Don’t Miss the Chance to Visit the World’s Leading Trade Show for Industrial Technology – Hannover Messe
01 – 05 April 2019, Hannover, Germany

Hannover Messe Where Tomorrow’s Industry Is Made
Six trade shows, one platform. At the world’s largest industrial trade fair, you will find the full range of technical innovations throughout the whole value chain – from automation to supplier solutions. With such a high number of key decision makers in attendance, HANNOVER MESSE is the ideal place for networking and new business. Get to know groundbreaking technologies, benefit from valuable synergies, and launch new projects – all in one place. This is an opportunity that only comes once a year.

For more information kindly visit: www.hannovermesse.de
Telephone: 02 33338456/7/8/9/60 | Fax: 02 33368722 | Email: Hannoverfairs.egypt@ahk-mena.com
Address: 21 Soliman Ahaaz St., off Jameat El Dowal, Mohandessin, Giza

World’s Leading Construction Machinery Trade Fair
08 – 14 April 2019, Munich, Germany

Bauma is more than the world’s leading trade fair: it is the heartbeat of the industry. It sets the pace. Dynamizes the market. And drives business. With one paramount goal: to always already focus on the next challenge. Because it’s not just about the status quo, but about the future.

Because it’s not just about individual perspectives, but about the big picture: the construction, building material and mining machine industry in its full dimension.

Watch BAUMA 2019 video Can you feel it? https://www.youtube.com/watch?v=Y_7tWtkv58
For more information kindly visit: www.bauma.de
Telephone: 02 33338456/7/8/9/60 | Fax: 02 33368722 | Email: messeberlin.egypt@ahk-mena.com
Address: 21 Soliman Ahaaz St., off Jameat El Dowal, Mohandessin, Giza
This year the 120 Egyptian companies participated in ITB on a space over 2,000 square meters.

ITB Berlin is the World's Leading Travel Trade Show. In 2019 a total of 10,000 companies and organisations from 181 countries exhibited their products and services to around 160,000 visitors, including 113,500 trade visitors.

For more information about ITB event please visit: www.itb-berlin.com
Telephone: 02 33338456/7/8/9/60 | Fax: 02 33368722 | Email: messeberlin.egypt@ahk-mena.com
Address: 21 Soliman Abaza St., off Jameat El Dowal, Mohandessin, Giza

Insights X 2019, occurs every year, with 311 exhibitor companies from 39 countries in 26,500 sqm² and over 5500 trade visitors from 92 countries.

Product Groups are: Writing utensils & equipment, Paper & filing, Artistic & creative, Desktop, Bags & accessories, Stationery & gift articles.

For more information about Insights X event please visit: www.insights-x.com
Telephone: 02 33338456/7/8/9/60 | Fax: 02 33368722 | Email: messeberlin.egypt@ahk-mena.com
Address: 21 Soliman Abaza St., off Jameat El Dowal, Mohandessin, Giza
Trade Fairs in Egypt:

Chamber of Printing and Packaging Industries to Organize an Event on the Occasion of Pacprocess MEA 2019 in Cooperation with the Industrial Modernization Center

9–11 December 2019

Pacprocess MEA is conspired to be the newest addition to the Interpack Alliance.

Pacprocess MEA 2019, the International Exhibition for Processing & Packaging in the Middle East and Africa, is a comprehensive and highly-targeted exhibition that addresses the requirements of the food, beverage, confectionery, bakery, pharmaceutical, cosmetics, non-food, and industrial goods sectors in the Middle East and Africa region. The trade fair brings together local and international industry stakeholders from across the entire value chain to showcase cutting-edge technologies and forge lucrative partnerships.

It will be taking place for the first time in Cairo from 9 to 11 December 2019 at Egypt International Exhibition Center in New Cairo.

Due to its importance and the variety of industrial sectors involved in pacprocess MEA, a comprehensive event will be taking place at the Federation of Egyptian Industries on 15th April 2019 to inform the industrial community about the latest technologies, services, markets targeted as well as special events taking place during the trade fair.

For registration at the event and more information about participating in pacprocess MEA please contact: messeduesselbofgypt@ahk-mena.com

North Africa Health - Egypt International Exhibition Center (EIEC), New Cairo

06 – 08 April 2019

The North Africa Health Expo is the largest healthcare platform serving the North African region.

The full-scale exhibition brings together key players, decision makers and professionals in the global healthcare market under one roof to meet and do business.

The exhibition also offers a diverse range of educational content for healthcare professionals.

For more information please visit: www.northafricahealthexpo.com

Technoprint Expo: The International Exhibition for Printing, Packaging, Paper & Advertising Industries

20–22 March 2019

Technoprint is the largest exhibition for printing, packaging and advertising industries ever held in Egypt, Africa and the Middle East.

Technoprint was first organized in 2006, with gross area of about 4,000 m2 in Hall 4 only in the CICC (Cairo International Convention Center). Because of the overwhelming attendance the hall was fully occupied, and the great success achieved for both exhibitors and visitors, organizers of Technoprint planned to make it a biannual exhibition and worked harder to maximize the size and the success achieved in 2006. In 2007 everything was extended including the days of the exhibition to five days instead of four, the exhibition area was extended to all CICC halls 1,2,3.
Egypt's Minister of Finance to Implement e-payment Decisions in May

Egypt's Minister of Finance stated that the ministry would implement the National Council of Payments' decisions aiming to shift towards digital banknotes and achieve financial inclusion in May.

Part of the decisions include that people would be charged for using online payment devices to pay governmental services such as taxes and custom fees.

The ministry clarified that these decisions were part of the country's National Program for Economic Reformation, and as part of a plan to encourage online payment.

The ministry has spread 7,000 Point of Sales devices in governmental bodies including the Real Estate Registry and Notary Department, Traffic Administrations and universities and offices of Local Administration.

The ministry also issued Electronic Payment Cards in cooperation with the Central Bank of Egypt (CBE) and the National Authority for Egypt Post.

The Egyptian government said in 2018 that the governmental services site has provided 75 services related to civil status, landlines, booking train tickets, Egyptian university enrollment, traffic violations, home electricity, buses, airlines, and more.

The government added that electronic services have been developed in 171 traffic units, and 4,571 Health Ministry offices where births and deaths were recorded.

Services at 28 notary offices were also being developed, beside e-services at 92 commercial registration offices.

(Egypt Independent online, April 2, 2019)

Fifth Dynasty Tomb and Name of a New Queen Discovered at Saqqara

An Egyptian archaeological mission has discovered the tomb of a Fifth Dynasty dignitary named Khwy during an excavation and documentation survey carried out in south Saqqara, and has also discovered the name of the queen to whom a pyramid complex in the area belonged.

The tomb consists of a superstructure with an L-shaped offering chamber, which was once decorated with reliefs. Only the bottom part of this decoration is preserved, as the white limestone blocks of the other parts were re-used in the construction of other buildings in antiquity.

Mostafa Waziri, secretary-general of the Supreme Council of Antiquities, explained that the mission has found at the north wall of the tomb, the entrance to a unique substructure, which
Companies and Industries

Expleo Academy Egypt

The Expleo Academy operates all over the world and welcomes more than 5,300 people a year to its digital transformation courses. We strive to support our clients’ current and future needs by evolving our knowledge and expertise of the industry combined with progressive delivery expertise.

With this vision in mind, Expleo Egypt works continuously on developing and constructing courses with content and exercises that match developments in technology and business requirements, with the goal to leverage technology when and where it makes sense.

The Academy offers a wide spectrum of training programmes such as ISQTB FL, ISTQB Test manager, IREB and Agile. This selection of accredited courses amongst others are not only limited to Expleo employees but are also provided to the public to those who seek knowledge and certification.

Since the beginning of 2019, Expleo Egypt Academy has been focusing on constructing a new 2 months intensive technical program "Copernicus", with sessions covering Databases, SQL, Programming and VBA as well as Java SE 8 Fundamentals and Java SE 8 Programming. The goal is to give non-technical candidates an opportunity to broaden their technical horizon as well as to offer them better career path possibilities in the technology field.

To conclude, Expleo Academy is on an ongoing journey of researching new technologies, developing new processes and learning methodologies in its service management labs to help serve our greatest asset " the people".
KAPCI Coatings

The Minister of Investment, Dr. Sahar Nasr, accompanied by Mr. Adel Ghadban, Governor of Port Said, visited the headquarters of the KAPCI Coatings Factory, which was received by Eng. Mohamed El Sayed, Chairman of the Board of Directors of the companies of KAPCI and Chairman of Port Said investors Association. It also reviewed the latest developments in the opening of the new plant in India, which is due to open officially in the middle of this year, as part of the company's plan to conduct new expansions inside and outside Egypt.

Industrial Development Group – IDG

The Industrial Development Group, as a pioneer in the field of Industrial Development takes great pride in announcing the signing of an MOU with the Deutch Gesellschaft Für Internationale Zusammenerarbeit (GIZ) and the German Promotion of Small and Medium Enterprises (PSME) in a bilateral technical cooperation program under the guidance of the Egyptian Ministry for Trade and Industry. The objective of this agreement is to provide IDG with the support and the technical development of its team's capacities in order to transform current brownfields into (SIA) green fields and the development of its current Greenfields.

Our current model as embodied in the success of our flagship e2 Park in 6th of October City, is an expression of the group's track record and know how. Yet, we believe that it's only the beginning, a solid foundation for realizing and building the natural progression of industrial ecosystems; capitalizing on the synergies between our parks, their members and neighboring communities.

Industrial development in its current form is generally acknowledged as a construction exercise, but in reality its potential as a chief support function in socio-economic and environmental improvement is rivaled by no other in the private sector.
SEKEM Launches Campaign for Greening the Desert and Ethical Investment

Since 1977, the SEKEM Initiative in Egypt has already reclaimed and cultivated more than 680 hectares of desert land. Back then, greening the desert had been already an important step in order to shape a sustainable future and to tackle food insecurity or environmental challenges. Today, this is of more urgency than ever; considering that the worldwide food demand is constantly growing while at the same time the fertile soils on this planet is decreasing. Every minute, the world loses fertile soils equivalent to 30 soccer fields due to soil erosion and an increasing environmental pollution. To address those challenges, SEKEM aims to cultivate 63 additional hectares of desert land in 2019 in order to grow Biodynamic (Demeter-certified) food that is not harming the environment but providing a healthy nutrition to the people.

In order to build up fertile, healthy soil in the desert by Biodynamic farming methods, sustainable irrigation is crucial. The required water will be extracted from deep wells and distributed by circle irrigation systems (pivots); SEKEM intends to install 3 of those water saving Pivot-systems. In order to not only minimize water usage but CO2 emissions as well, the new irrigation systems will be powered by a hybrid system that maximizes the use of solar energy. To finance these new solar-irrigation systems, SEKEM needs a start-up capital of 400 000 Euros until in a few years the new agriculture will be able to cover all costs itself.

SEKEM’s new project “Greening the Desert – 2019” will be implemented on the SEKEM Farm in the Bahariya Oasis, where SEKEM has already reclaimed several hectares of desert land, gained experience with solar irrigation systems and where the air is far less polluted than in other parts of Egypt. On the new reclaimed fertile land, the food demand of about 2 000 people could be covered. Through building up healthy soil and planting more than 10 000 trees, over 975 tons of CO2 are sequestered annually (equivalent to the average CO2 emissions of more than 400 people in Egypt per year).

With “Greening the Desert” SEKEM is able to foster three goals of its recently published vision for 2057: 100% sustainable agriculture in Egypt, carbon neutrality and ethical money.
Safir Hotel Cairo: Won Booking.Com Guest Review Award 2018

In the framework of Booking.Com ceremony to celebrate the best achiever hotels which was held under the name of "Heroes of Hospitality", Safir Hotel Cairo won the Guest Review Award with a score 8.2/10. The award honors the excellent accommodation and outstanding services based on the guests positive comments and reviews which reflect highest customer satisfaction, in addition to the team work dedication to present outstanding services, exceed guest expectations to create unforgettable experiences. Photo shows Mr. Hussein Shoukry, Area General Manager, Safir Hotels Egypt, Mr. Ahmed Seleit, Corporate Director of Sales, Revenue Management and Distribution, Mr. Galal Farag, Corporate Manager Revenue and Distribution Safir Hotels and Resorts Management Company, Mrs. Eman Abdel Wahab, Marketing and Communications Manager and Mr. Mohamed Naar, Revenue Manager while celebrating the award.
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